

## JRP Strategic Advisory Services vs. Traditional Brokers

Here at JRP, we are frequently asked what sets us apart from other brokers providing employee benefits in Canada today. As a boutique advisory firm, we proudly offer leadership and advice that is no match for our competitors. Our business was built on more than price negotiations. Not only do we get you a fair price for your coverage, but we also offer proactive benefits management, providing you with strategies worth switching brokers for.

BROKER	JRP	ADVISORY SERVICES PROVIDED
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Renewal Negotiation
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Plan Design Modification
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Marketing Of Benefits Plan
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Customized Employee Education & Wellness Sessions
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Quarterly Reporting And Analysis Customized To Your Specific Needs And Requirements
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Provincial Healthcare Coordination Services (Ex. Trillium Drug Plan & Patient Assistance Program)
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Pharmaceutical Subsidy Integration Services
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Managed Drug Formulary Services
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Client Specific Claims Auditing Intervention Services
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Supply Chain Management Solutions
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Customized Funding Options By Line Of Benefit
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Flexible Fee Structure For Drug, Health And Dental Benefits
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Preferred Provider Network (PPN) Solutions
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Disability Management Solutions
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Dedicated Client Services Team

Brokers rely on short-term price manipulations and novelty pricing tactics such as extended rate guarantees to earn and retain your business. These conventional strategies are required in the absence of proactive benefits management.

**You Deserve More Than You Think.®**